



Remote Workers Easily Stay Connected with My Connect

Tubular Steel, Inc.

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Tubular Steel is a nearly 70-year-old Missouri-based company that uses innovative solutions to help its customers reduce costs with select pipe, tubing, and bar products. With dozens of employees and eight factories and service centers across the country in addition to its St. Louis headquarters, Tubular is a geographically diverse company with employees across four time zones.



"Since switching to Adaptiv My Connect, we have not had a single call to IT for help with remote connections."

– IOAN POP, TUBULAR STEEL INC

The Challenge

Tubular Steel needed a way to connect their work-from-home employees and business travelers. Their existing system was dated, difficult to provision and use, and unable to cope with new applications. In recent years, their workforce has shifted, with more work-from-home employees added to the mix. These remote

employees and their sales force needed a way to keep online, maintain their factories humming along, and access applications and data as easily as if they were in the office. The remote workers needed to do all this while not having to manage their network connection's intricacies.

The Solution

Tubular Steel investigated using VPNs but was wary of their limitations. They instead chose to go with Adaptiv My Connect. This unique, software-only SD-WAN solution does not require any hardware or complex configurations to provide secure remote connectivity. It is provisioned by email and typically takes about five minutes to download, unpack, and install. Tubular's previous connection strategy resulted in regular calls to IT when users could not connect or stay connected. Using My Connect, those calls have vanished.

My Connect can simultaneously use multiple connection types (e.g., cellular, fiber, cable) to boost performance by aggregating the various links, intelligently steering traffic to improve quality, and providing seamless failover that always keeps you connected.

While on a customer visit, a Tubular employee attempted to use their Wi-Fi connection. Finding the link unreliable, My Connect automatically shifted her to a link using her cell phone as a hot spot, allowing her to continue her presentation with no break in the proceedings.

Tubular Steel's users get a high-quality experience as My Connect reduces retransmissions required to correct packet loss, resulting in less time waiting for data retransmissions to arrive. This helps remote employees to quickly check the status of operations, proving invaluable in keeping factory production at optimal levels and minimizing employee downtime.



Conclusion

Adaptiv My Connect has proven to be the reliable, high-speed, remote connection Tubular Steel needed for its employees. Their at-home workforce and road warriors now have a dependable means to connect to corporate servers, access cloud applications, and keep their factories running smoothly.

Adaptiv Networks Solutions

Contact us today to learn if Adaptiv My Connect is right for your remote workers

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